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Start
IP Career
Legal Relations

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Success Framework

1. Skills – The two most significant abilities examined in the job interview are problem-solving and communication skills.
2. Industry – It is necessary to select the appropriate industry and job profile. You should always choose a job profile with fewer competitors and a higher income. This raises your chances of getting a job interview.
3. Mentor – A mentor is someone who has already resolved the issue you are currently experiencing. Always search for an industry mentor who can provide industry insights, introduce you to new contacts, and offer advice on developing your career.
4. Invest in yourself – Invest time, energy, and money in learning the necessary skills to meet industry requirements. For example, look at the most popular software in the sector and invest in it. Education is an ongoing process. This will assist you in growing and earning more money.

Trends in the Legal Sector

One of the areas of law practice that is expanding the quickest is intellectual property law (or "IP law"). There are IP law opportunities for all sizes of law firms, mid- to large-sized businesses, academic institutions, the government, and public interest organisations. IP attorneys are in high demand around the nation.

Role of IP Professionals in Industry –

1. Trademark Lawyers

Trademark attorneys are specialised lawyers who counsel clients on preserving and enforcing their intellectual property rights. A trade mark attorney provides legal support for registering, using and exploiting new

and existing trademarks to guarantee that businesses successfully safeguard the uniqueness and integrity of their brands.

2. Copyright Lawyers

Copyright attorneys negotiate contracts that preserve their clients' rights, advise authors, artists, musicians, filmmakers, and playwrights about their rights to their works, and represent their clients in legal proceedings enforcing those rights.

3. Patent Lawyers

A lot of patent attorneys focus on creating and obtaining (or "prosecuting") patents. Following the grant of the patent, a patent attorney is retained to research and establish licencing prospects for the patented good or method. This work includes creating and negotiating licence agreements that permit third parties to produce the innovation in return for fair pay. Patent attorneys also defend their clients against charges of infringement or misappropriation and safeguard their clients' property rights from prospective infringers and theft of the protected good or procedure. The litigation of patent infringement lawsuits may require additional intellectual property lawyers with no technical backgrounds.

4. Sports and Entertainment Lawyer

IP law concerns are a frequent occurrence for sports and entertainment lawyers. For instance, sports and entertainment lawyers working on the release of a movie or album must be aware of potential copyright and trademark difficulties. Rock bands, theatre organisations, and orchestras may need sports and entertainment lawyers who are knowledgeable about the legislation and procedure for seizing counterfeit goods (such as t-shirts and merchandising) at concerts and events.

Comparing Various Job Profiles

It's crucial to go through all job profiles before beginning your career to choose which one is the best fit for you. As per the research conducted, These are the main job profiles for lawyers starting their corporate careers.

Litigation	Judicial Exam	Corporate IP Job
Requires going to courts	Needs to study hard to pass the exam. Seats are few. Tough to crack.	Covid Proof Career, Options for Working from Home Available, Less competition and no court proceedings.

Types of Companies that hire IP Professionals

Various types of companies recruit IP Professionals-

IP Companies – Indian and international corporations recruit IP lawyers as the value of patents and trademarks rises. You must manage numerous clients while assisting with trademark research, paperwork, and attempting to have a trademark registered in several different countries. Students from IIPTA are employed by these companies-

Aranca IP, Sagacious IP, PSP-IP, Banana IP, Prism IPR, IDS Infotech, TT Consultants, Kommit LLP and more.

Law Firms – Law Firms hire IP Lawyers for coordinating with trademark, copyright and patent registry. They provide a solution to clients on intellectual property rights. Intellectual Property Lawyer: Deals with the

client issues related to licensing, patents, trademark law, distribution, copyright, technology transfers, franchising and trade secret projects. They are responsible for managing the legal process IIPTA students are working inside these companies-

Anand and Anand, Khurana and Khurana, Lex Orbis, Chadha and Chadha etc.

International Companies – Many multinational market research firms are employing IP Docketing Officers in India with the possibility of working from home. Additionally, IIPTA students are employed by these companies-

Mintel, Brand Institute, Future Bridge and more.

Legal Process Outsourcing Companies – Many jobs from the US and Europe are sent to India. Document preparation for the USPTO and EPO is the job. Students from IIPTA are employed by these companies:

Clarivate, CPA Global, Evalueserve, WNS Global and more.

Tech and Manufacturing Companies – Each tech is equipped with an IPR unit. They collaborate closely with the management unit and the research and development unit. All of the R&D department's research is forwarded to the IP department, which creates reports and ensures that organizations are innovating. **IIPTA students** are working inside these companies-

ABB, Airbus, Amazon, Maruti, BASF Chemicals, Ford Motors, Bharat Electronics Limited (BEL) and more.

Salary of IP Lawyers

According to the survey, freshers may anticipate earning \$3.5 lakh annually. Freshmen who have completed a solid internship receive an advantage and can receive a salary of 5.5 lakh per year. With two years of

experience, you may often earn 10 lakh per year. The national average salary for an Intellectual Property Lawyer is ₹11,01,079 per year in India.

Job Profiles for IP Professionals

Various job profiles are available to start your career. Some of the profiles are as follows -

- Trademark Attorney
- IP Docketing Officer
- Media Attorney
- IP Case Law Analyst
- Licensing Officer
- Patent Litigator
- Technology Transfer Officer
- Copyright Lawyer
- IP Associate
- IP solicitor

Top Law Firms

- LS Davar & Co
- Obhan & Associates
- Patentwire
- RAHUL CHAUDHRY & PARTNERS
- S Majumdar & Co
- Sagacious IP
- Singh & Singh
- SKS Associates
- SS Rana & Co

- Subramaniam & Associates
- Anand and Anand

Job Oriented IP Analyst Program (JOPAT)

The Job-Oriented IP Analyst Program trains students for entry-level positions in the IPR sector. It ranges from IP basics to advanced levels. The program's primary goals are to provide you with skills in line with industry standards, assist you in creating a professional portfolio, and prepare you for interviews.

For both professionals and students, it is a mentoring programme. Both domestically and internationally, mentors from ten various nations are available to assist you.

We have a worldwide network of 3000+ enterprises working in the IP market.

The JOPAT Program is divided into 5 Modules, which are-

Module 1- Introduction to IP

Module 2 – Basic IP Law in India, Europe and US

Module 3 – Trademark and Patent Searching

Module 4 – Indian IP E-filings, International IP E-filings and Drafting reply to Patent Offices in India, US and Europe

Module 5 – Report Preparation

Practical -

- E-Filing at Indian, US and European Patent Offices
- IP Prosecution Drafting
- US Patent and Trademark Docketing System
- IP Searching Software Training
- IP Case Law Analysis

- Managing domain name disputes and associated arbitrations
- Drafting IP Contracts

Method of Teaching - Online

- Bonus Modules – Resume Preparation, LinkedIn Preparation, and Interviews Prep.

Mentors

It is a mentoring programme, Our mentors are from ten various nations, both domestically and internationally, and are available to assist you.

Cheshta Sharma, Indian IP Professional

Kirtiman Sharma, Entrepreneur

Sheezaa Malik, Indian IP Professional

Zixuan Wang, UK IP Professional

Jessica Zimmerman, US IP Professional

Gurbir Singh, Canada IP Professional

Amy Nguyen, US IP Professional

Gabriel Marcuzzo, Brazil IP Professional

Mercy Mutindi, Kenya IP Professional

Success Stories

1. Shivani Thapiya

We are sharing the success story of one of our alumni Shivani. She completed her graduation degree in B.A.LLB. She was one of the top scorers in her class. She was enthusiastic about pursuing a legal career, and she chose IPR as a specialization during her 3rd year of law through which she got theoretical knowledge about IPR. After learning more about IPR, she became interested in IP and finally decided that she would opt for IP as a career. To build her basics, she did some internships related to the IP sector as well.

She was working very hard to get her first job in the desired field, However, being a new graduate during the Pandemic, she struggles to land a job that suits her. Since most colleges don't offer placements, many students struggle to find a career that interests them. The real battle in life begins after graduation when you need to act in a certain way to establish yourself. Now Shivani needs someone who can guide her for the interview. While searching for the institute or course related to IPR, she came across the IIPTA. She joined the “Job Oriented IP Analyst Training Program” (JOPAT).

In this 3-month JOPAT program of IIPTA, she learned about laws associated with trademarks, copyrights, and patents in India and the U.S. and how they are helpful in the IPR industry. Also, she learned about patent searching in databases. Indian Patent Office (IPO), United States Patents and Trademarks (USPTO), European Patent Office (EPO), Google Patents and World Intellectual property Organization (WIPO). she learned practical knowledge of IPR that was not taught in her college. IIPTA also assists how to crack interviews, which helped her to crack interviews and get placed in the desired job field.

She's doing a great job, currently placed at “Prism IPR”- An Intellectual Property research and analytics firm providing a wide range of customized

Intellectual Property consulting services around the globe that includes an entire spectrum of Patents, Trademarks and Designs.

She gives credit to IIPTA for her successful placement in Prism IP. She said that IIPTA gave her little push to pursue her career through which she was able to get a placement in one of the top IP companies.

2. Fuzail Khan

We are sharing the success story of one of our alumni Fuzail. Fuzail started his career with “Clarivate Analytics” - One of the leading MNCs and has had a wonderful experience. He completed his bachelor's in Business administration and LLB. He was enthusiastic about pursuing a legal career. However, he was unable to secure a position with any law firms, because he passed his graduation during the pandemic period, He has done a few internships but was not able to grasp much knowledge and exposure due to work from home situation. He started feeling depressed, and having negative thoughts related to his career, he lost hope because there were no job opportunities available for the freshers.

He started reading about job opportunities in the field of BBA and LLB. He came to know about Intellectual Property Rights when he searched for a field with high job opportunities. He started having an interest in IPR. But the problem here is from where he should opt for the IP course as the field is new for him. While searching for the institute or course related to IPR, he came across the IIPTA and then he opted for the IIPTA's JOPAT Program.

IIPTA taught him Patent searching, Patentability searching, FTO searching, Invalidity searching, Prior art searching, Patent laws of Indian, US & European jurisdictions, Patent prosecution, Patent forms, and Patent infringement, Patent Drafting etc. He especially liked how IIPTA was taught with preference given to the practical aspect of knowledge of IPR.

He was excited to begin his new career and found the entire process to be interesting. Took all the lectures and concepts seriously, and completed the entire course with dedication and determination, with the assistance of

IIPTA's placement team, he was able to crack the interview and now he is working in Clarivate Analytics, one of the leading IP firms in India. He is placed on the post of Patent Analyst, doing well at his job.

Awards and Recognition

WIPO (World Intellectual Property Organization) has honoured IIPTA for its IP Outreach initiatives. 150 national and international newspapers from 100 different nations have written about us.

There is a very long list of publications, including The US News, Canada Standard, China National News, British Columbia Times, New York Statesman, France Network Times, New York Despatch, Toronto Sun Times, Japan Times Today, London Channel News, Miami News Herald, Vancouver Herald, Wall Street Sentinel, European Sun-Times, Dubai City Reporter, Beijing News, Auckland News, Malaysia Sun, and more.

About Us

IIPTA is a global hub for intellectual property education and services. We are skilled at analyzing patent data to ensure that you quickly receive the vital information you require. From patent data, we assist you in extracting essential business knowledge. With competitive intelligence data, we produce studies that can put you ahead of the technological curve. operate a variety of workshops, and online and in-person intellectual property courses, with a focus on IP finance, music, fashion, copyright protection, and other areas. WIPO also acknowledges our efforts to raise awareness of intellectual property (World Intellectual Property Organization). The monthly publication "IP and Business" is another excellent resource for the IP sector. IIPTA receives awards from numerous national and international organizations as a result of our ongoing work.

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The image features a dark blue background with several large, semi-transparent circles in orange and black. In the top right corner, there is a large orange circle containing the text 'IIPTA' in a white serif font, with 'Indian Institute of Patent & Trademark' in a smaller white sans-serif font below it. On the left side, there is a stylized profile of a human head in a dark blue color, with a complex mechanical or circuit-like structure inside the head. Below the head, there is a stylized hand in a dark blue color, holding a pair of scales of justice. The scales are also in a dark blue color and are positioned in the center of the image. The overall design is modern and professional, suggesting a focus on technology, law, and intellectual property.

IIPTA

Indian Institute of
Patent & Trademark